



Northwestern Connecticut
Community College
Park Place East • Winsted, CT 06098
www.nwcc.commnet.edu



Real Estate Principles and Practices

This required course for real estate salesperson licensing provides clear explanation of modern real estate practices and a working knowledge of real estate in Connecticut. Recognized by the Real Estate Consortium of Community Colleges of Connecticut and approved by the State of Connecticut Real Estate Commission (RPL 0072) this course meets the minimum 60-hour requirement outlined by the State. For a summary of the Connecticut Real Estate Licensing requirements refer to: www.ct.gov/dcp. Property owners, buyers, sellers, and anyone interested in pursuing real estate careers or operations will find this course beneficial and rewarding. Those students intending to sit for the State of Connecticut Real Estate Exam must attend 60 class hours (excluding the final exam class) and pass this course with a grade of 70 or better. Instructor: Richard Mihalcik.

Required textbooks: Modern Real Estate Practice 20th edition by Galaty, Alloway & Kyle ISBN 9781427746009 and Connecticut Real Estate Practice & Law 14th edition, by Pancak. ISBN: 978-1-4754-4675-3

CRN 3372: Tue/Thur., 6:35pm-9:35pm, Arts and Sciences Bldg. Room 209, September 17-December 5, 2019
Course fee: \$485 Textbooks must be purchased separately and may be available at the NCCC Bookstore:
Call the NCCC Bookstore at 860-379-6226 for stock and hours of operation.

All real estate courses are approved by the Real Estate Commission under the auspices of the Real Estate Consortium of CT Community Colleges. Therefore, approved courses for NCCC can be found at the Department of Consumer Protection (DCP) website under the title of Real Estate Consortium of CT Community Colleges. NCCC course information is subject to changes made at any time by the CT DCP.

***Refund Policy:** NCCC reserves the right to change instructors or cancel/reschedule a course in the event of insufficient enrollment or unforeseen circumstances. If your course is canceled, you will have the option of applying your course fee to another course or you will receive a full refund. If you are unable to attend a course you must withdraw at least FIVE COLLEGE BUSINESS DAYS before the first scheduled class meeting in order to receive a refund.

Register through NCCC, Center for Workforce Development, Park Place East, Winsted, CT 06098
Tel. 860-738-6444 FAX 860-738-6453

 Name _____ SSN or NCCC Student ID _____
 Address _____ Maiden name if applicable _____
 City _____ State _____ Zip _____
 Telephone home and cell _____ Birthdate _____
 E-mail address _____

- (1) Gender: ___ Male ___ Female
 (2) Connecticut Resident: ___ Yes ___ No
 (3) Citizenship: ___ U.S. Citizen ___ Non-U.S. Citizen
 (4) Ethnicity: ___ Hispanic/Latino ___ Non-Hispanic/Latino ___ Choose not to respond
 (5) What is your race? ___ White ___ Black or African American ___ Asian ___ American Indian or Alaska Native
 ___ Native Hawaiian or other Pacific Islander ___ Other ___ Choose not to respond

Check# _____ VISA/MC/DISCOVER _____ 3-digit security code _____ Exp.Date _____
 Name as it reads on card _____ Billing zip code _____

_____ **CRN 3372: Real Estate Principles and Practices, Tue. /Thur., September 17 – December 5, 2019**

COURSE FEE ENCLOSED: \$485.00*