Real Estate Principles and Practices

This required course for real estate salesperson licensing provides clear explanation of modern real estate practices and a working knowledge of real estate in Connecticut. Recognized by the Real Estate Consortium of Community Colleges of Connecticut and approved by the State of Connecticut Real Estate Commission (RPL. 0072) this course meets the minimum 60-hour requirement outlined by the State. For a summary of the Connecticut Real Estate Licensing requirements refer to: www.ct.gov/dcp. Property owners, buyers, sellers, and anyone interested in pursuing real estate careers or operations will find this course beneficial and rewarding. Those students intending to sit for the State of Connecticut Real Estate Exam must attend 60 class hours (excluding the final exam class) and pass this course with a grade of 70 or better. Instructor: Richard Mihalcik.


Course fee: $485 Textbooks must be purchased separately and may be available at the NCCC Bookstore: Call the NCCC Bookstore at 860-379-6226 for stock and hours of operation.

*Refund Policy: NCCC reserves the right to change instructors or cancel/reschedule a course in the event of insufficient enrollment or unforeseen circumstances. If your course is canceled, you will have the option of applying your course fee to another course or you will receive a full refund. If you are unable to attend a course you must withdraw at least FIVE COLLEGE BUSINESS DAYS before the first scheduled class meeting in order to receive a refund.

Register through NCCC, Center for Workforce Development, Park Place East, Winsted, CT 06098 Tel. 860-738-6444  FAX 860-738-6453