**Job Description**

Tasting Room Manager

Sunset Meadow Vineyard of Massachusetts is a family-owned winery looking for an enthusiastic and experienced individual to lead our tasting room sales and hospitality team. We are seeking a team player with excellent communication and leadership skills and a passion for wine. This is a full-time position available immediately.

Responsibilities:

* Create an exceptional brand experience with the highest standards of guest services including product knowledge, hospitality, and customer service.
* Lead guests through tastings, educating them on Sunset Meadow Vineyards’ wines, vineyards, and history.
* Oversee the day-to-day tasting room operations, guest experience, winery events, staff scheduling, merchandising and group reservations.
* Build, train and motivate the team to achieve and exceed sales and goals set by management.
* Oversee maintenance and cleanliness of tasting room and surrounding area including outdoor patio
* Other duties and responsibilities as required.

Requirements and Qualifications:

* Sales experience in the wine, restaurant, or service industry.
* Experience in a managerial role; ideally wine/retail related.
* High School diploma or equivalent, college degree preferred.
* Must be outgoing, professional, with a true passion for wine and a heart for customer service.
* Exceptional leadership skills and a team player with the ability to coach others.
* Excellent verbal, written and interpersonal communication skills, with strong organizational skills and attention to detail.
* Must be available to work weekends, holidays, and occasional evenings.
* Ability to stand for long periods of time and lift 30 lbs.
* Must be at least 21 years of age.
* Current valid driver’s license.

*The tasting room manager role is a full-time position that requires working both weekend days. Qualified applicants will receive a competitive salary based upon experience and performance.*

Job Type:

* Full Time

Benefits:

* Employee discount
* Paid time off

Physical setting:

* Bar

Schedule:

* 8 hour shift
* Weekend availability
* Holidays

Supplemental pay types:

* Bonus pay
* Tips

Education:

* Bachelor’s (Preferred)

Experience:

* Wine: 1 Year (Preferred)

License/Certification:

* Driver’s License
* TIPS Training (Preferred)

Work Location:

* One Location

Range of Pay:

 $18 -$22 per hour

**PLEASE SEND RESUME TO: JUDY@SUNSETMEADOWVINEYARDS.COM**